

XXX,

I have contacted my owner but he says we cannot do the 2008 because of Toyota's policy. Below is a copy. We can do used ones but not new ones. Thank you.

TO: Chicago Region Dealer Principals and General Managers

FROM: XXXXXX XXXXXXXX – Vehicle Supply Manager

SUBJECT: Toyota Export Policy

The number of vehicles exported outside the continental U.S. has increased substantially in the last year. Both the Toyota and Lexus Export Policy are intended to achieve the maximum sales potential and market penetration for their products within the continental United States. These policies are intended to assure that vehicles produced and equipped for the U.S. market are sold to ultimate purchasers and users in the United States.

In accordance with these policies, a dealer who sells to a customer that exports a vehicle outside the continental United States within one hundred twenty (120) days of sale, is subject to an allocation and DAP/CAP adjustment and a chargeback of incentive monies received by the dealer.

To assist you in making sales decisions that comply with the Export Policy guidelines, attached is a list of businesses that have exported vehicles outside the continental U.S. within the last year. Please reference both the business name and address in your review. In many cases the exporting business customer changes its name but continues to use a repeating address.

This report is intended as a reference tool only. Many potential exporter names may not appear on the list since both the names and addresses change regularly. It is recommended each dealer exercise due diligence to discern if the customer is, in fact, the ultimate consumer.

Toyota Motor Sales USA, Inc.

Chicago Regional Office

2350 Sequoia Drive

Aurora, IL 60506-6212

630 907-0150

630 907-6326 Fax

xxxxx xxxxx

Ed Martin Toyota

xxxxx

www.edmartin.com