

## Model - Comparison - USA vs. Canada Car Pricing (July 31th , 2009)

### Honda Civic Coupe Ex-L

Insert US-CAN - Exchange Rate

\$ 0.9253

US Pricing		
Car - Trim -	\$	21,655.00
Options -	\$	-
Accessories	\$	-
	\$	21,655.00
Delivery - Processing	\$	710.00
MRSP	\$	22,365.00
Conversion		
Rate \$	\$0.9253	\$ 24,171.00
Duty	6.10%	\$ -
RIV Fees		\$ 204.75
		\$ 24,375.75
GST	5%	\$ 1,218.79
OST	8%	\$ 1,950.06
Excise and Fuel		\$ 100.00
Total		\$ 27,644.60
Other charges		
<b>Grand total all on the road</b>	<b>\$</b>	<b>27,644.60</b>

Canadian Pricing		
Car - Trim -	\$	25,180.00
Options -		
Accessories	\$	-
	\$	25,180.00
Delivery - Processing	\$	1,395.00
MRSP	\$	26,575.00
Other Taxes - \$100 Excise AC	\$	100.00
	\$	26,675.00
Rate \$	\$0.92	N/A
Duty	6.10%	N/A
RIV Fees		
		\$ 26,675.00
GST	5%	\$ 1,333.75
OST	8%	\$ 2,134.00
Total		\$ 30,142.75
Other Charges		
<b>Grand total all on the road</b>	<b>\$</b>	<b>30,142.75</b>
Difference Canada - USA	\$	2,498.15
Difference Canada - USA - % of can. price		8.29%

Both pricing a based on MSRP - does not consider special discount - incentives that may be negotiated on both sides of the borders. Although the vehicle in USA and Canada are almost the same some minor differences may exists - need to look at detail sheets. You may also want to evaluate any minor fee to get vehicle into Canada - travel - broker fees etc.

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