

How to Import a Vehicle from the USA into Canada

The Definitive Step-By-Step Guide

Version 6.0

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HINTS:

- All of the URLs and e-mail addresses in this PDF document are active! Note that if you want to use any of these external links, make sure you have access to the Internet while you are reading this guide. You should also make sure you have the latest version of Adobe Acrobat Reader installed on your computer, which you can download for free from Adobe Systems Inc., (www.adobe.com).
- For your reference, a comprehensive glossary of terms is available at www.UCanImport.com/Glossary.aspx.

Introduction



Welcome to the latest edition of the UCanImport Guide: “How to Import a Vehicle from the USA into Canada”

Thank you again for becoming a *UCanImport Subscriber*. We believe this is the most comprehensive and up-to-date vehicle importation guide available. Although there are numerous resources available to you that outline the documentation submission requirements and import/export processes of the U.S. and Canadian governments, what makes this guide unique is that it will take you through the ENTIRE vehicle importation, from start to finish comprehensively. From what type of vehicle to choose to how to locate and select your “partners” in the importation process - foreign exchange merchants, escrow services, U.S. dealers and auto brokers, transport services, etc. Ultimately, we expect this guide to pay for itself quickly by saving you weeks of research and enabling you to avoid some of the potentially costly (and sometimes bizarre) pitfalls that can occur along the way. After reading this guide, you will be able to anticipate every step in the process and maximize the cost savings you will achieve by importing your next vehicle from the United States.

Your Benefits as a UCanImport Subscriber

This guide is a “living document”, which means it will continue to evolve indefinitely. As government agencies and auto manufacturers change their policies and documentation requirements, we will continue to add to, subtract from, and flesh out the content within this guide so that it remains current. Therefore, we consider you a *UCanImport Subscriber*, and we will continue to send you the latest editions to this guide FREE OF CHARGE by e-mail on an ongoing basis. We are proud of this unique aspect of our service. Through ongoing research as well as the impressive contributions from fellow *UCanImport Subscribers*, we are your conduit to the latest and most comprehensive vehicle importation information available anywhere.

The UCanImport Web Site, Blog and Monthly Newsletter

To supplement this guide between releases, you should review the UCanImport web site (www.UCanImport.com) as well as its associated blog (www.UCanImport.Blogspot.com). Information is added daily - including updates to regulations, case studies, money/time saving tips, new information from fellow importers, as well as additions to our popular “resource library”.

As an added service, we produce a simple, text-based monthly newsletter, entitled the *UCANIMPORT INSIDER*, that we distribute to you by e-mail. This newsletter summarizes any new information gathered over the course of the month.

The Format of this UCanImport Guide

This guide is designed so that you can read it from start to finish in a linear fashion, or you can work through the *Vehicle Cost Worksheet* and importation checklists at the beginning of the guide and skip to specific pages for any additional details and clarification. Please note that depending on how you purchase and retrieve your vehicle from the United States, some items in the checklists and worksheet may not be relevant to your particular importation, while other sections are necessary for every importation. The key is to diligently use the *Vehicle Cost Worksheet* to evaluate your potential savings and then use the checklists to complete the importation smoothly and efficiently while maximizing these savings.

Do You Need Some Additional Help?

Another aspect of UCanImport that makes our company unique is that we offer our expertise on a consulting basis. If you would like to have an importation expert manage your importation, we are available and our fees are very reasonable. For more information about our services and costs, visit: www.UCanImport.com/Consulting_Services.aspx. Client references are also available at: www.UCanImport.com/Testimonials.aspx.

We Want to Hear from You!

No two importations are exactly alike and therefore we encourage all *UCanImport Subscribers* to share their experiences with us and fellow importers. You are most welcome to add submissions to the UCanImport Blog available at www.UCanImport.Blogspot.com or send us your questions and comments via info@UCanImport.com. In addition, in the spirit of continuous improvement, we encourage any positive (or negative) comments and suggestions you may have regarding any of our services - from this guide to our web site, blog, newsletters and importation management services.

Our ultimate goal is that you successfully take advantage of the major vehicle price disparity that exists between Canada and the United States. We also hope that with our help you find the importing process straight forward, relatively stress-free and maybe even "fun". When you are ready to get started, know that we are with you every step of the way...

Happy importing!



Zabin Somani
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