

## Model - Comparison - USA vs. Canada Car Pricing (July 30th , 2009)

**CAMRY XLE V6 2010 - 3.5L engine -**

**Mudguards - 6 speed automatic**

Insert US-CAN - Exchange Rate

\$ 0.9230

### US Pricing

Car - Trim -	\$	29,045.00
Options - nav system	\$	2,700.00
Accessories - Mudguard	\$	73.00
	\$	31,818.00
Delivery - Processing	\$	750.00
MRSP	\$	32,568.00

### Conversion

Rate \$	\$0.9230	\$	35,285.00
Duty	6.10%	N/A	
RIV Fees	\$		204.75
	\$		35,489.75
GST	5%	\$	1,774.49
OST	8%	\$	2,839.18
Excise and Fuel	\$		175.00
Total	\$		40,278.42
Other charges			

**Grand total all on the road** **\$ 40,278.42**

DRL - on system

Has Tire Pressure Monitoring system - Value \$500

### Canadian Pricing

Car - Trim -	with nav package	\$	37,850.00
Options - 50 states		\$	-
Accessories - Mudguard	Incl.	\$	37,850.00
Delivery - Processing		\$	1,420.00
MRSP		\$	39,270.00
Other Taxes - \$100 Excise AC + \$75 Fuel tax		\$	175.00
		\$	39,445.00

Rate \$	\$0.92	N/A	
Duty	6.10%	N/A	
RIV Fees		\$	39,445.00
GST	5%	\$	1,972.25
OST	8%	\$	3,155.60
Total		\$	44,572.85
Other Charges			

**Grand total all on the road** **\$ 44,572.85**

**Difference Canada - USA** **\$ 4,294.43**

**Difference Canada - USA - % of can. price** **9.63%**

Both pricing a based on MSRP - does not consider special discount - incentives that may be negotiated on both sides of the borders. Although the Camry XLE in USA and Canada are almost the same some minor differences may exists - need to look at detail sheets. You may also want to evaluate any minor fee to get vehicle into Canada - travel - broker fees etc.



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